

History & Purpose

# Agenda

- Why come to market?
- Who designed the scheme?
- What are the goals of the scheme?

# **Organisations Involved**

- LOGIC
- Buyers
- Altius
- Quensh HSEQ Specialists

# The Assessments

- Desktop Assessment
- Onsite Assessments

# Q&A

## Why did SEQual come to the market?

The SEQual initiative was born out of a request to <u>LOGIC</u> from industry to facilitate a project to establish a new industry-owned supplier qualification service operated on a not-for-profit basis.

### Who designed the scheme?

The SEQual scheme was designed through a multi-year collaboration between members of the UKCS supply chain and oil and gas operators to develop a standardized approach to HSE and Quality pre-qualification questions, categorized using standard UNSPSC products and services codes, and delivered through an easy-to-use online system.

### What are the goals of the scheme?

The SEQual scheme aims to deliver a reliable and standards-driven approach to supplier prequalification, enabling buyers and suppliers alike to benefit from robust data quality checks, and a consistent approach to on-site assessments –aiming to eliminate duplication of effort in pre-qualification questionnaires and on-site verification work.

### How much will it cost?

Visit the SEQual website (<u>www.sequal.co.uk</u>) for details on pricing, and associated terms and conditions. SEQual is operated on a not-for-profit basis by <u>LOGIC</u>, with all revenue re-invested to improve functionality and cover costs.

# **Organizations Involved**



<u>LOGIC</u> is a not-for-profit wholly owned subsidiary of <u>OGUK</u> that operates as the custodian for cross-industry projects that aim to increase the efficiency of working practices in the United Kingdom Continental Shelf (UKCS).



At Altius, we specialise in providing marketing leading industry schemes. The offering to SEQual will be both our Software Platform coupled with our back-office assessment teams who will carry out the Desktop Assessment element of the solution.



With offices in Aberdeen, Scotland and Perth, Western Australia, our practical HSEQ specialists support organisations to manage and mitigate risk whilst optimising business performance. We adopt a realistic 'fit for purpose' approach to providing integrated HSEQ support services helping our customers delivery profitable numbers, safely.

... and 9 launch buyers:

Apache, bp, CNOOC International, Harbour Energy, Repsol Sinopec Resources UK Limited, Serica Energy, Shell U.K. Limited, Spirit Energy and TAQA

# Buyer Network

## Which buyers will use SEQual?

The SEQual scheme is supported at launch by a wide range of industry buyers, including:

Apache, bp, CNOOC International, Harbour Energy, Repsol Sinopec Resources UK Limited, Serica Energy, Shell U.K. Limited, Spirit Energy and TAQA

New buyers are welcome to join the scheme at any point. Please email <u>Scheme.Manager@sequal.co.uk</u> for more information.

### Why become a buyer?

### **Source Pre-qualified Suppliers**

Find accredited contractors can save you time and money on the procurement process.

### **Reduce Supply Chain Risk**

Using SEQual ensure compliance across your supply chain and reduces risks exposure of your business.

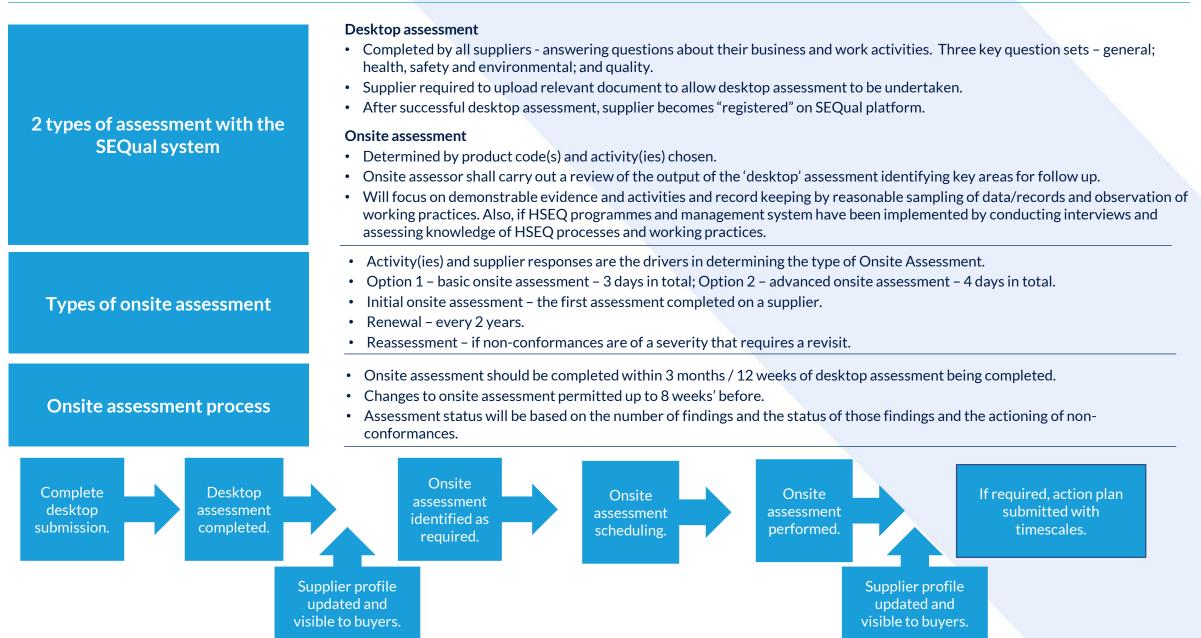
### **Ensure Supply Chain Compliance**

Working with SEQual suppliers ensure that the suppliers have achieved a high level of compliance within the Oil & Gas industry.

### Desktop & Onsite assessment

Access to the supplier's full profile from their desktop assessment information to the onsite assessment report with detailed findings on a supplier capabilities

# SEQual – What assessments will be required?



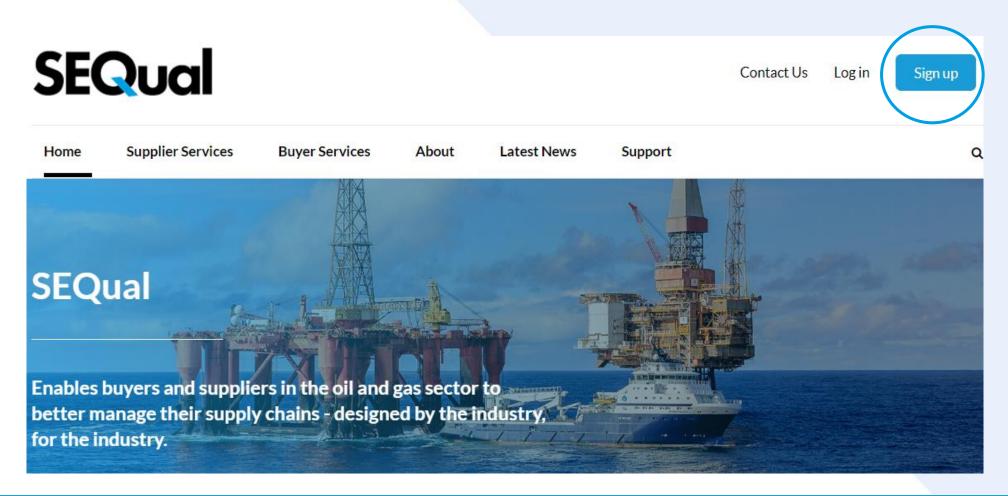
# SEQual – Onsite Assessment

Who Undertakes the Onsite assessment?	<ul> <li>2 x Assessment Companies in process of being appointed.</li> <li>Both Assessment Companies are UKAS ISO 17021 accredited - and certification of management systems.</li> <li>Planning and scheduling of Onsite Assessment completed using</li> <li>If Assessment Company already provides Third Party Certification the Onsite Assessment will be completed by the Assessment C Certification.</li> </ul>	the SEQual Scheduling Tool. tion to a Supplier for ISO 9001; ISO 14001 and/or ISO 45001		
	<ul> <li>Basic Assessment - Quality</li> <li>Element 2 – Competency Management</li> <li>Element 3 – Customer Related Processes</li> </ul>	<ul> <li>Basic Assessment - Health, Safety &amp; Environment</li> <li>Element 3 - Organisational Resources &amp; Capability</li> <li>Element 5 - Risk Management &amp; Control</li> </ul>		
Onsite assessment	<ul> <li>Element 6 - Purchasing Products &amp; Services</li> <li>Element 6 - Realisation of Quality</li> <li>Element 9 - Control of Non-Conforming Products &amp; Services</li> </ul>	<ul> <li>Element 9 - Implementation &amp; Control of Activities</li> <li>Element 10 - Management of Change</li> <li>Element 13.1 - Assurance Process, including Audits</li> </ul>		
	<ul> <li>Advanced Assessment - Will cover all parts of the above. Additional elements driven by activity picked/supplier's responses.</li> <li>Major non-conformance - The absence or total breakdown of a system or the lack of implementation of such a system, either as a single</li> </ul>			
Grading of Findings	<ul> <li>Minor non-conformance - An isolated or sporadic lapse in the content or implementation of procedures or records, which could reasonably lead to the failure of the system if not corrected. There is a potential or minimal risk in relation to the products and services provided.</li> </ul>			
	<ul> <li>Observations – A minor problem or the early signs of a problem that needs review and consideration within the overall context of the products and services provided.</li> </ul>			
	<ul> <li>Positive practices – an area of good practice over and above the req</li> <li>Discrepancies – any differences between responses provided in des onsite assessment.</li> </ul>	uirement. ktop assessment submission and responses / evidence provided during		

# Website

## What is on the SEQual website?

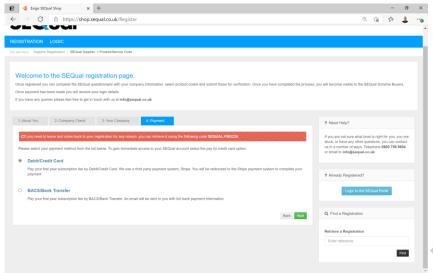
Visit <u>sequal.co.uk</u> to find all the information you need to become a buyer or supplier in the SEQual scheme – from detailed documentation, through to pricing and how to join. Remember, you can still reach us by email or phone too, if you prefer.



# Sign Up Process

Find

### Step 1 | Visit sequal.co.uk Step 2 | Select the number of product codes • - • × E 🔮 Exigo SEQual Shop 🛛 🗙 🕂 - Sequaluk ( × + ← → C 🗈 https://shop.sequal.co.uk/Registe ← → C ① @ sequaluk.co.uk \* \* \* \* u e 😘 🖆 💄 😘 **SEQual SEQual** Contact Us Log in ISTRATION LOGI Supplier Services Buyer Services About Latest News Support Home Registration Welcome to the SEQual registration page Once registered you can complete the SEQual questionnaire with your of Once payment has been made you will receive your login details **SEQual** If you have any queries please feel free to get in touch with us at info@segual.co.ul ? Need Help? Enables buyers and suppliers in the oil and gas sector to better manage their supply chains - designed by the industry, SEQual Supplier: 1 Product/Service Code If you are not sure what level is right for you, you an SEQual Supplier Evaluation Qualification Scheme Supplier subscription stuck, or have any other questions, you can contact us in a number of ways. Telephone 0800 756 9904 or email to info@sequal.co.uk. for the industry. provide your company information to Buyers within the SEQual Scheme ? Already Registered? SEQual Supplier: 2 - 5 Product/Service Codes SEQual Supplier Evaluation Qualification Scheme Supplier subscription based on 2 provide your company information to Buyers within the SEQual Scheme. Q Find a Registration Suppliers Retrieve a Registratio SEQual Supplier: 6 - 10 Product/Service Codes SEQual is designed for both buyers and suppliers in the oil and gas sector SEQual Supplier Evaluation Qualification Scheme Supplier subscription based rovide your company information to Buyers within the SEQual Scheme As a Supplier you can register your company and capability information so that it can be Step 4 | Make Payment Step 3 | Find or Enter your company details



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# Questions?



### www.sequal.co.uk